

SPAIN - CANARY

A comparison of 2017 and 2023 air services between Scotland and Spain

Key Statistics About Spanish Tourists

- 5th Largest international inbound market to Scotland by visitors
- 5% of overseas tourists to Scotland are Spanish
- Spanish tourists contribute 3% of overseas tourism spending
- Numbers of Spanish tourists are above pre-pandemic levels but are below 2022 levels

2017 DIRECT SPANISH CANARY ROUTES

Aberdeen Airport

- Gran Canaria Las Palmas
- Tenerife

Edinburgh Airport

- Lanzarote Arrecife
- Fuerteventura
- Gran Canaria Las Palmas
- Tenerife

Glasgow Airport

- Lanzarote Arrecife
- Fuerteventura
- Gran Canaria Las Palmas
- Tenerife

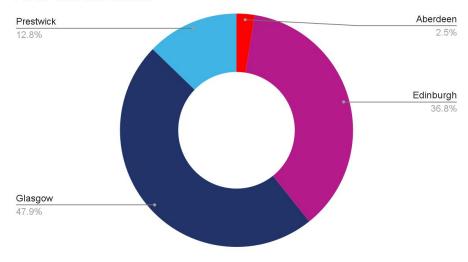
Prestwick Airport

- Lanzarote Arrecife
- Fuerteventura
- Gran Canaria Las Palmas
- Tenerife

2017 PASSENGER NUMBERS

- Aberdeen Gran Canaria = 7,363
- Aberdeen Tenerife = 25,957
- Edinburgh Lanzarote = 94,926
- Edinburgh Fuerteventura = 61,603
- Edinburgh Gran Canaria = 81,385
- Edinburgh Tenerife = 253.726
- Glasgow Lanzarote = 181,123
- Glasgow Fuerteventura = 86,815
- Glasgow Gran Canaria = 108,596
- Glasgow Tenerife = 264,087
- Prestwick Lanzarote = 33.729
- Prestwick Fuerteventura = 17,405
- Prestwick Gran Canaria = 25,810
- Prestwick Tenerife = 93,674

2017 Market Share



1,336,199 DIRECT PASSENGERS BETWEEN SPANISH CANARY ISLANDS AND SCOTLAND

2017 SUMMARY

 Glasgow had the highest number of passengers travelling to the Spanish Canary Islands, however, no airport in Scotland commanded the majority of the market.

 Gran Canaria and Tenerife were the only two Canary Islands to be served from all 4 airports.

2023 DIRECT SPANISH CANARY ROUTES

Aberdeen Airport

Tenerife

Edinburgh Airport

- Lanzarote Arrecife
- Fuerteventura
- Gran Canaria Las Palmas
- Tenerife

Glasgow Airport

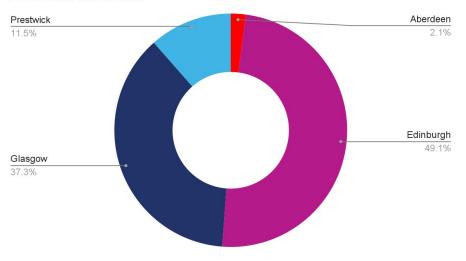
- Lanzarote Arrecife
- Fuerteventura
- Gran Canaria Las Palmas
- Tenerife

Prestwick Airport

- Lanzarote Arrecife
- Gran Canaria Las Palmas
- Tenerife

2023 PASSENGER NUMBERS

2023 Market Share



- Aberdeen Tenerife = 29.163
- Edinburgh Lanzarote = 181,656
- Edinburgh Fuerteventura = 98,252
- Edinburgh Gran Canaria = 86,992
- Edinburgh Tenerife = 320,165
- Glasgow Lanzarote = 126,435
- Glasgow Fuerteventura = 40,791
- Glasgow Gran Canaria = 112,001
- Glasgow Tenerife = 243,250
- Prestwick Lanzarote = 34.798
- Prestwick Gran Canaria = 28,498
- Prestwick Tenerife = 97.718

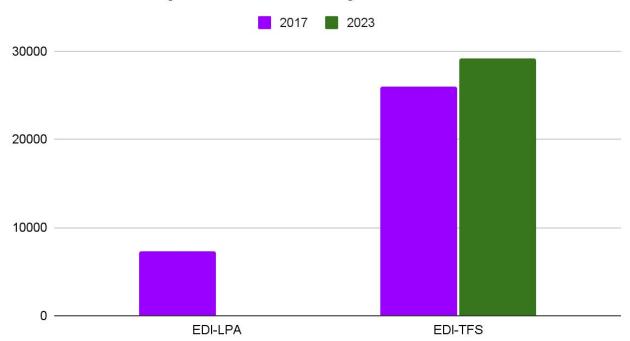
1,399,719 DIRECT PASSENGERS BETWEEN THE CANARY ISLANDS AND SCOTLAND

2023 SUMMARY

• Edinburgh had the largest % of passengers to the Canary Islands, but narrowly missed out on having the majority of the market.

2017/2023 COMPARISON - ABZ ONLY

2017/2023 Comparison - ABZ Only

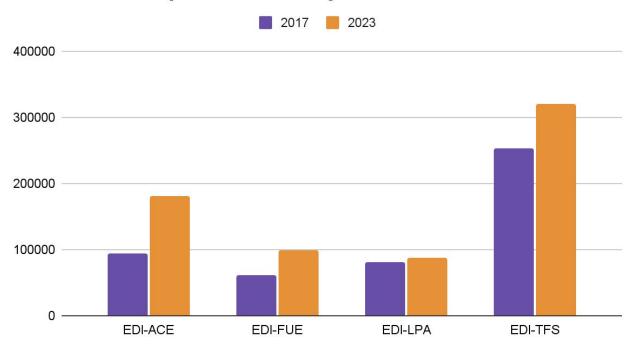


ABZ = Aberdeen

LPA = Gran Canaria

2017/2023 COMPARISON - EDI ONLY

2017/2023 Comparison EDI Only



EDI = Edinburgh

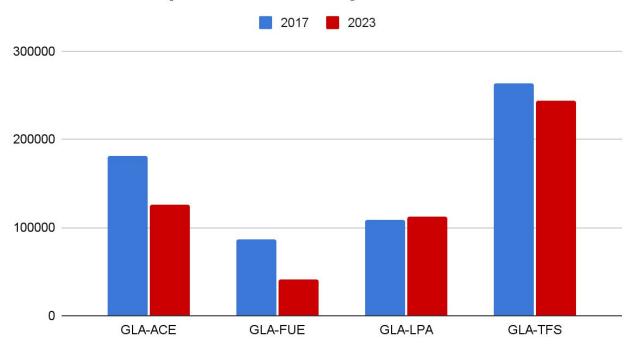
ACE = Lanzarote

FUE = Fuerteventura

LPA = Gran Canaria

2017/2023 COMPARISON - GLA ONLY

2017/2023 Comparison - GLA Only



GLA = Glasgow

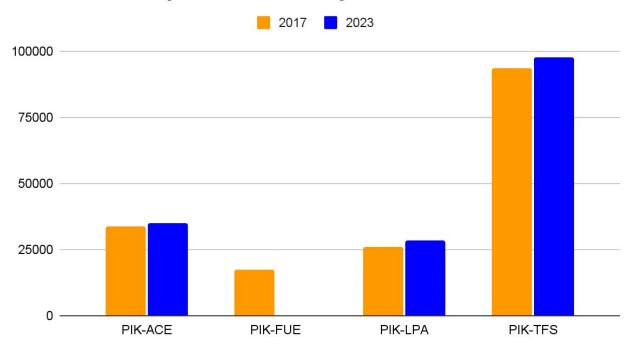
ACE = Lanzarote

FUE = Fuerteventura

LPA = Gran Canaria

2017/2023 COMPARISON - PIK ONLY

2017/2023 Comparison - PIK Only



PIK = Prestwick

ACE = Lanzarote

FUE = Fuerteventura

LPA = Gran Canaria

2017/2023 COMPARISON - NOTES

- The following routes that operated in 2017 did not operate in 2023;
 - Aberdeen to Gran Canaria
 - Prestwick to Fuerteventura

• Edinburgh has overtaken Glasgow as the market leader for the Canary Islands, but even in 2023 there was no single airport holding the majority of the market.

- One significant factor that cannot be overlooked is the collapse of Thomas Cook in 2019 which significantly impacted the package holiday market to Spain.
 - Extra easyJet, TUI and Ryanair capacity has been added, but has not yet offset the lost TM capacity

LOOKING AT 2024

- **Edinburgh;** A summary of the changes are below
 - No new routes to the Canary Islands have been introduced in 2024, however, Jet2 will use larger A321 aircraft from the end of October on some flights

- Glasgow; easyJet will introduce 2 new winter sun routes to the Canary Islands in October;
 - Fuerteventura will operate 2x week
 - Lanzarote will operate 2x week
 - These 2 routes being introduced will mean that Glasgow is the only airport in Scotland that has an easyJet service to all 4 Canary Islands.