

USA

A comparison of 2017 and 2023 air services between Scotland and the USA

Key Statistics About American Tourists

- Largest international inbound market to Scotland by visitors
- 20% of overseas tourists to Scotland are American
- American tourists contribute 20% of overseas tourism spending
- Numbers of American tourists are above pre-pandemic levels

2017 DIRECT AMERICAN ROUTES

Edinburgh Airport

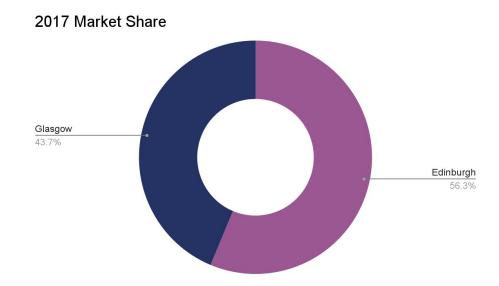
- Chicago
- New York JFK
- Newark
- Newburgh
- Providence
- Orlando Sanford
- Windsor Locks

Glasgow Airport

- Las Vegas
- New York JFK
- Newark
- Orlando
- Philadelphia
- Orlando Sanford

2017 PASSENGER NUMBERS

- Edinburgh Chicago = 36,668
- Edinburgh New York JFK = 127,570
- Edinburgh Newark = 139,111
- Edinburgh Newburgh = 44,445
- Edinburgh Orlando Sanford = 2,305
- Edinburgh Windsor Locks = 18,644
- Glasgow Las Vegas = 25,078
- Glasgow New York JFK = 31,702
- Glasgow Newark = 69,881
- Glasgow Orlando Intl = 98,136
- Glasgow Orlando Sanford = 21,756
- Glasgow Philadelphia = 39,691



654,987 DIRECT PASSENGERS BETWEEN THE USA AND SCOTLAND

2017 SUMMARY

- Edinburgh had the largest number of American travellers, with the following airlines operating on each route;
 - Delta Air Lines New York JFK
 - o Norwegian Newburgh/Providence/Windsor Locks
 - o Thomson Orlando Sanford
 - United Airlines Chicago/Newark
- Services from Glasgow were operated by;
 - American Airlines Philadelphia
 - Delta Air Lines New York JFK
 - Thomas Cook Orlando Intl
 - Thomson Orlando Sanford
 - United Airlines Newark
 - o Virgin Atlantic Las Vegas/Orlando Intl

2023 DIRECT AMERICAN ROUTES

Edinburgh Airport

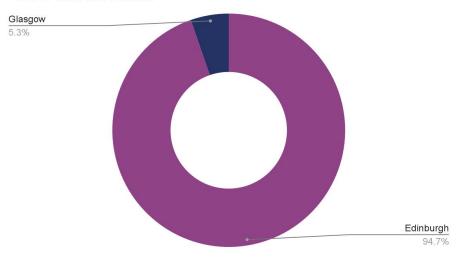
- Atlanta
- Boston
- Chicago
- New York JFK
- Newark
- Melbourne Orlando
- Orlando Intl
- Washington Dulles

Glasgow Airport

Melbourne Orlando

2023 PASSENGER NUMBERS

20123 Market Share



- Edinburgh Atlanta = 43,566
- Edinburgh Boston = 65,884
- Edinburgh Chicago = 46,232
- Edinburgh New York JFK = 120,564
- Edinburgh Newark = 153,794
- Edinburgh Melbourne Orlando = 1,997
- Edinburgh Orlando Intl = 22,856
- Edinburgh Washington Dulles = 57,085
- Glasgow Melbourne Orlando = 28,620

540,598 DIRECT PASSENGERS BETWEEN THE USA AND SCOTLAND

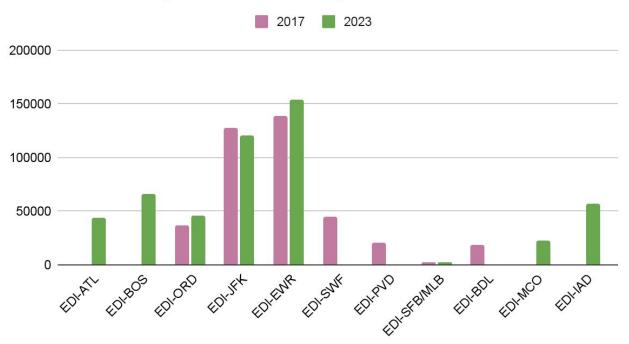
2023 SUMMARY

- Edinburgh had the largest number of American travellers, with the following airlines operating on each route;
 - Delta Air Lines Atlanta/Boston/New York JFK
 - TUI Melbourne Orlando
 - United Airlines Chicago/Newark/Washington Dulles
 - Virgin Atlantic Orlando Intl

- The service from Glasgow were operated by;
 - o **TUI** Melbourne Orlando

2017/2023 COMPARISON

2017/2023 Comparison - EDI Only



EDI = Edinburgh

ATL = Atlanta

BOS = Boston

ORD = Chicago

JFK = New York JFK

EWR = Newark

SWF = Newburgh

PVD = Providence

SFB = Orlando Sanford

MLB = Melbourne Orlando

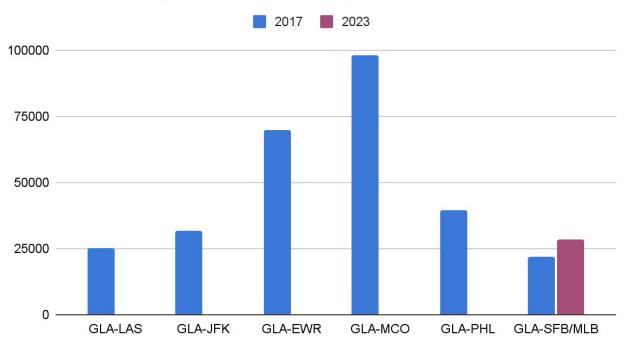
BDL = Windsor Locks

MCO = Orlando Intl

IAD = Washington Dulles

2017/2023 COMPARISON

2017/2023 Comparison - GLA Only



GLA = Glasgow

JFK = New York JFK

EWR = Newark

LAS = Las Vegas

SFB = Orlando Sanford

MLB = Melbourne Orlando

MCO = Orlando Intl

PHL = Philadelphia

2017/2023 COMPARISON - NOTES

- Edinburgh Airport not only increased its market share, it all but wiped out USA services from Glasgow.
- The following routes that operated in 2017 did not operate in 2023;
 - **Edinburgh** Newburgh/Providence/Windsor Locks
 - Glasgow Las Vegas/New York JFK/Newark/Orlando Intl/Philadelphia
- The following routes that did not operate in 2017 operated in 2023;
 - o **Edinburgh** Atlanta/Boston/Orlando Intl/ Washington Dulles

Two significant changes between 2017 and 2023 were the collapse of Thomas Cook in 2019 and also Norwegian stopping Long Haul flying following a major restructuring. As a result of the Norwegian restructure it is very unlikely that Newburgh/Providence and Windsor Locks will ever gain flights to Scotland.

LOOKING AT 2024

- Edinburgh; A number of changes have taken place in 2024 with several airlines;
 - Atlanta will operate for a longer season with Delta
 - JetBlue have launched a daily **New York JFK** route operating seasonally
 - Newark will be reduced from 14 weekly to 12 weekly in July and the first half of August. In October the service will operate 7 weekly rather than 14 weekly
 - Orlando Intl will operate all summer, rather than a June start, but is still significantly behind the amount of capacity offered on the route when it
 operated from Glasgow.
 - Melbourne Orlando will now not operate as TUI have decided to consolidate their Orlando flights in Glasgow
- Glasgow; TUI remain at 2x week, but extended their 3x weekly flight for an extra week in July to partially compensate for the loss of the EDI-MLB route.

AGS boss Andy Cliffe has stated on several occasions that GLA is working towards a New York flight, it should become clear by October if this route will operate in 2025.